



8515 E. Anderson Drive
Scottsdale, AZ 85255, USA

Phone: +1 480 348 6380. Fax: +1 270 5070
www.hgnss.com

April 15, 2019

Dear valued Hemisphere GNSS Customer,

This letter confirms to your company that Hemisphere GNSS is discontinuing the manufacture of the products listed in the table below. In accordance with Hemisphere GNSS' product discontinuation policy, we are hereby giving notice of these product changes so that your company can adjust its product purchasing records or make any final lifetime purchases of the discontinued products that can still be supplied.

All extended service agreements currently in place will continue to be honored. For products governed by standard service agreements, Hemisphere GNSS will continue to service these products until the End-of-Repair Date, as long as replacement parts are available. When repairs are not possible, Hemisphere will attempt to offer a functionally-equivalent replacement for purchase. All existing online support materials will remain available and can continue to be referenced by our customers and partners until the End-of-Support Date.

Last-time-buy orders must be received by Hemisphere GNSS by the Final Order Date and may be subject to a minimum or maximum order size. Hemisphere GNSS will acknowledge each acceptable last-time-buy order in writing and will exercise good faith efforts to meet your company's requested quantities and delivery date(s) wherever possible. Acknowledged deliveries are deemed to be approximate because of the special circumstances associated with last-time-buy manufacturing conditions, and Hemisphere GNSS reserves its right to make changes at any time.

Hemisphere GNSS will accept last-time-buy orders from your company as "Firm and Final". As such, these discontinued product orders will not be subject to rescheduling, cancellation, or termination by your company without prior written authorization and payment of applicable termination charges.

Thank you for your continued business. Please contact your Hemisphere GNSS representative with any questions.

End-of-Life Products		Replacement Products		Important Dates			
Product Number	Product Description	Product Number	Product Description	Final Order	Final Ship	End of Repair	End of Support
940-3093-0 804-0114-xx	Vector V104s Kit	940-3141-10 804-0162-20	Vector V200s Kit	Oct 15, 2019	Apr 15, 2020	Apr 15, 2021	Apr 15, 2022
940-3049-000 804-0075-000#	Vector V102 Kit						
940-3098-0 804-0128-xx	Vector V104n Kit	940-3140-10 804-0163-20	Vector V200n Kit				
940-3049-000 804-0075-000#	Vector V102 Kit						